



# Band Instrument Rental Agreement

Volkwein's Music Instrument Rental Program is designed to provide music students with quality musical instruments for a modest initial investment. **THE NON-REFUNDABLE INITIAL PAYMENT** covers a **FOUR MONTH TRIAL RENTAL PERIOD** and our rental agreement processing costs. After the four month trial rental period, the parent will receive a monthly statement showing the amount due for continuing to rent the instrument.

INSTRUMENT GROUPS	GROUP I FLUTE / CLARINET / TRUMPET TROMBONE / DRUM KIT	GROUP II ALTO SAXOPHONE OBOE / PICCOLO	GROUP III BARITONE HORN FRENCH HORN
INITIAL PAYMENT (Covers 4 Months) <small>(Sales Tax: See Rental Fees and Accessory Prices)</small>	<b>\$24.95</b>	<b>\$64.95</b>	<b>\$104.95</b>
MONTHLY PAYMENT (Begins 5th Month) <small>(Sales Tax: See Rental Fees and Accessory Prices)</small>	<b>\$17.50</b>	<b>\$35.00</b>	<b>\$54.00</b>

I AGREE TO THE INITIAL PAYMENT IN THE AMOUNT OF .....\$ \_\_\_\_\_ . \_\_\_\_\_  
 FOR THE FOLLOWING INSTRUMENT \_\_\_\_\_ SERIAL # \_\_\_\_\_  
(Fill in instrument) (To be completed by Volkwein's)

ESSENTIAL ACCESSORY ITEMS AT SPECIAL PRICES (Sales Tax: See Rental Fees and Accessory Prices)

MUSIC STAND (Raises to a height of 55 inches) \$13.00 Payment..... \$ \_\_\_\_\_ . \_\_\_\_\_  
 INSTRUMENT CARE KIT (Items necessary for cleaning - **not available for drum kit**) \$14.00 Payment..... \$ \_\_\_\_\_ . \_\_\_\_\_  
 MUSIC BOOKS AND OTHER ITEMS \_\_\_\_\_ \$ \_\_\_\_\_ . \_\_\_\_\_

**PAYABLE BY**  CHECK TO VOLKWEIN'S, 138 INDUSTRY DRIVE, PITTSBURGH, PA 15275 **TOTAL** \$ \_\_\_\_\_ . \_\_\_\_\_  
 CREDIT CARD (INITIAL PAYMENT ONLY) (Please enter card information below)

Please Circle Visa Master Card Discover American Express  
 Account Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Following the four month trial rental period, the initial payment plus one hundred percent (100%) of the monthly rental payments (the **RENTAL MONEY**) may be accumulated for a period of up to thirty-six (36) months toward the purchase of a new name-brand band instrument. **THE CUSTOMER MAY RETURN THE RENTAL** instrument and **PURCHASE A NEW** instrument at any time during the rental period. Rental money accumulated at the time of purchase may be applied toward the new instrument purchase price. The purchase price of the new instrument will be the manufacturer's suggested retail price at the time the customer makes the purchase. (See Terms and Conditions on Reverse)

**CUSTOMER MUST COMPLETE THIS RENTAL AGREEMENT IN FULL AND SIGN AT THE BOTTOM. PLEASE PRINT.**

① **STUDENT INFORMATION**  
 STUDENT NAME \_\_\_\_\_  
 SCHOOL DISTRICT \_\_\_\_\_ GRADE \_\_\_\_\_ BUILDING \_\_\_\_\_

② **BILLING INFORMATION**  
 CUSTOMER NAME \_\_\_\_\_  
 STREET ADDRESS \_\_\_\_\_  
 CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_  
 HOME PHONE # \_\_\_\_\_ / \_\_\_\_\_ CELL PHONE # \_\_\_\_\_ / \_\_\_\_\_ E-MAIL \_\_\_\_\_

③ **Have You Previously Rented an Instrument from Volkwein's Music?**  YES  NO

④ **CREDIT REFERENCE INFORMATION**  
 CUSTOMER'S SOCIAL SECURITY NUMBER \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_  
 CUSTOMER'S EMPLOYER \_\_\_\_\_ WORK PHONE # \_\_\_\_\_ / \_\_\_\_\_

I have read this agreement and agree to the stated terms and conditions. I understand that: ① this rental program is an issuance of credit, ② all applications are subject to credit approval, and ③ Volkwein's reserves the right to review my credit history by credit report. I understand that this agreement does not constitute a binding contract until it is accepted by Volkwein's at its home office.

⑤ **CUSTOMER SIGNATURE** \_\_\_\_\_ **DATE** \_\_\_\_\_

OFFICE USE ONLY								
BR / SM	FILLED	START	INST	SCHOOL	MS	CK	OT	CUSTOMER #

## ***Rental Program Return Policy***

Instruments are rented on a **month to month** basis. Rented instruments may be returned to Volkwein's at any time thereby terminating the instrument rental agreement. The instrument may be returned in person, or shipped by US Mail, UPS or any prepaid mail service, to any Volkwein's Music Store. The rental agreement will be canceled when the instrument is received at the store.

**Volkwein's must be notified by the customer** if instrument return arrangements are made with the music teacher at your school. Customers will remain responsible for instruments returned to the school in the event the instrument is lost or stolen.

**If a rental instrument is returned and a new instrument is not purchased**, all rental payments which have been paid to Volkwein's will be treated strictly as rent paid for the use of the instrument.

**Rental money** is available only for use by the individual account holder who has been renting the instrument and **may not be transferred to or combined with any other rental account**.

## ***Rental Fees and Accessory Prices***

Volkwein's Music will collect the following payment for rental fees and accessory purchases:

Description	Group	Allegheny County	Total	Outside Allegheny County	Total
Initial Payment	Group 1	23.32+tax	<b>24.95</b>	23.54+tax	<b>24.95</b>
Monthly Payment	Group 1	16.36+tax	<b>17.50</b>	16.51+tax	<b>17.50</b>
Initial Payment	Group 2	60.70+tax	<b>64.95</b>	61.27+tax	<b>64.95</b>
Monthly Payment	Group 2	32.71+tax	<b>35.00</b>	33.02+tax	<b>35.00</b>
Initial Payment	Group 3	98.08+tax	<b>104.95</b>	99.01+tax	<b>104.95</b>
Monthly Payment	Group 3	50.48+tax	<b>54.00</b>	50.94+tax	<b>54.00</b>
Music Stand		12.15+tax	<b>13.00</b>	12.26+tax	<b>13.00</b>
Care Kit		13.09+tax	<b>14.00</b>	13.21+tax	<b>14.00</b>

## ***Terms and Conditions of Volkwein's Band Instrument Rental Program***

- Under the Band Instrument Rental Program, the initial payment plus one-hundred percent (100%) of the monthly rental payments (the Rental Money) may be accumulated for a period of up to thirty-six (36) months, following the four month trial rental period, toward the purchase of a new name-brand band instrument. The customer may return the rental instrument and purchase a new band instrument at any time during the rental period. Rental money accumulated at the time of purchase may be applied toward the new instrument purchase price. The purchase price of the new instrument will be the manufacturer's suggested retail price, plus sales tax, at the time the customer makes the purchase. The new instrument that is purchased must be one of equal or greater value as compared to the current manufacturer's suggested retail price of the instrument that was rented and must be of the type included in the Band Instrument Rental Program. If the customer does not wish to purchase a new instrument by the end of the 36 month rental accumulation period, the customer may continue to rent the instrument by paying the monthly rental fees. **Rental payments after the 36 month period** will be treated strictly as rent paid for the use of the instrument and **will not increase the rental money which may be applied toward the purchase price of a new instrument**. Rental money may be applied only toward the purchase of a new instrument as listed in the rental program and may not be applied toward the purchase of guitars or guitar accessories, instrument repairs, music lessons or other products or services offered by Volkwein's.
- Band Instruments in the Rental Program are divided into three groups. Group I includes clarinets, drum kits, flutes, trombones and trumpets. Group II includes alto saxophones, oboes and piccolos. Group III includes baritone horn and french horn. Instruments in a given group are considered to be of "equal value". Instruments in Group III are considered to be of "greater value" as compared to those in Group II and Instrument in Group II are considered to be of "greater value" as compared to those in Group I.
- Upon the recommendation of a band director or private teacher, the customer may exchange the rented instrument for another instrument as listed in the rental program, as long as rental payments are current. In this situation, the rental money may be transferred to the replacement instrument, subject to the "equal or greater value" rules as stated above.
- Rented instruments are the responsibility of the customer, i.e. the parent or guardian of the child, and the said responsibility includes reimbursement to Volkwein's for any instrument which is lost or stolen, as well as any damage to the instrument as a result of negligence or willful destruction.
- Under Volkwein's "Free Service" policy, our repair department will repair or adjust the rented instrument without charge throughout the term of this rental period, as long as rental payments are current and the necessary repairs are not due to negligence or willful destruction. Free service does not include the replacement of lost or broken parts, mouthpieces or other accessory items. The instrument may be brought to a Volkwein's store or shipped by US Mail, UPS or any other shipping service. **Volkwein's will not be responsible, or reimburse a customer, for any unauthorized repair, i.e. repair work done by a repair facility other than Volkwein's.**
- Volkwein's reserves the right to repossess any instrument if the account becomes delinquent by sixty (60) days or more. The parent or guardian will be responsible for the outstanding balance of unpaid rental fees on the account and any and all collection costs involved, including legal fees. Non-receipt of a bill does not exempt liability if a customer fails to notify Volkwein's of a billing address change.
- A \$15.00 fee will apply for any check returned for any reason.
- If any Balance Due remains unpaid for more than one month beyond the statement date, a LATE CHARGE of 5% of the total of any unpaid rental payments will be added to the balance due, with a MINIMUM LATE CHARGE of \$3.00 and MAXIMUM LATE CHARGE of \$35.00.